

SOLAR ENERGY SALES CONSULTANT

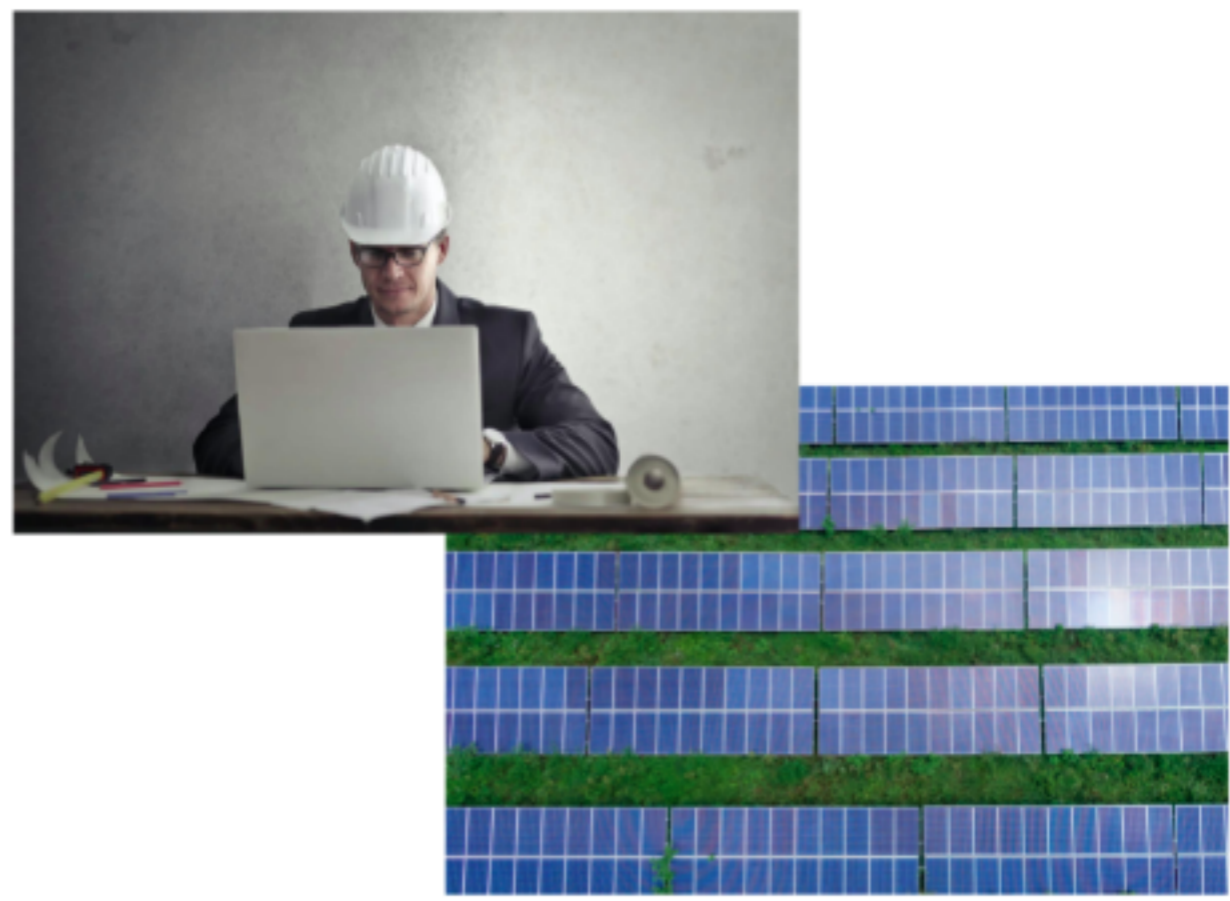
DESCRIPTION

Solar energy sales consultants provide advice on solar energy for domestic or industrial purposes, and aim to promote the use of solar energy as an alternative and more sustainable source of energy. They communicate with prospective clients, and attend networking events, to ensure increased sales of solar energy products.

REGULATORY ASPECT

To see if and how this occupation is regulated in EU Member States, EEA countries or Switzerland please consult the Regulated Professions Database of the Commission. Regulated Professions Database:

http://ec.europa.eu/growth/single-market/services/free-movement-professionals/qualifications-recognition_en



TECHNICAL SKILLS

ESSENTIALS

- ✓ advise on heating systems energy efficiency
- ✓ assess customers
- ✓ develop professional network

READ MORE +

OPTIONALS

- ✓ advise on utility consumption
- ✓ answer requests for quotation
- ✓ assess supplier risks

READ MORE +

KNOWLEDGE

ESSENTIALS

- ✓ characteristics of products
- ✓ characteristics of services
- ✓ domestic heating systems

READ MORE +

OPTIONALS

- ✓ electricity
- ✓ energy performance of buildings
- ✓ renewable energy technologies

READ MORE +

SOFT SKILLS



ADAPTABILITY

50%



COMMUNICATION

80%



WORK ETHIC

50%



TIME MANAGEMENT

30%



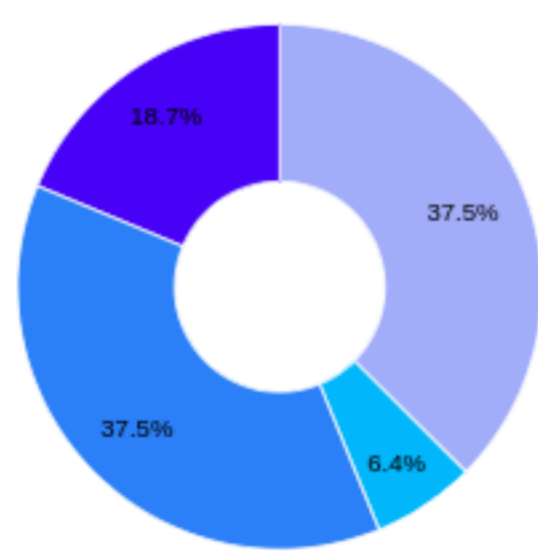
PROBLEM SOLVING

30%



DEPENDABILITY

30%



- Social and linguistic skills
- Digital Skills
- Communication skills
- Organisation/Management skills

ALTERNATIVE LABEL

- ✓ solar sales consultant
- ✓ solar energy sales assistant
- ✓ solar sales representative
- ✓ solar sales assistant
- ✓ solar power sales assistant
- ✓ solar power sales advisor
- ✓ solar sales advisor
- ✓ industrial solar energy sales consultant
- ✓ solar energy sales advisor
- ✓ industrial solar power sales consultant
- ✓ solar power sales representative
- ✓ solar energy sales representative
- ✓ domestic solar energy sales consultant
- ✓ domestic solar power sales consultant

LEARNINGS

- █ Bachelor in Electrical Engineering
- █ Diploma in Construction, Environment and Territory
- █ Diploma in Mechanics, Mechatronics and Energy
- █ Higher Technician for Energy Saving in Sustainable Building
- █ Higher Technician for energy supply and plant construction
- █ Higher Technician for the management and evaluation of energy systems