

RENEWABLE ENERGY SALES REPRESENTATIVE

DESCRIPTION

Renewable energy sales representatives assess clients' energy supply needs, and attempt to secure sales of renewable energy methods. They promote renewable energy suppliers and the use of renewable energy products, and liaise with consumers to increase sales.

REGULATORY ASPECT

To see if and how this occupation is regulated in EU Member States, EEA countries or Switzerland please consult the Regulated Professions Database of the Commission. Regulated Professions Database:

http://ec.europa.eu/growth/single-market/services/free-movement-professionals/qualifications-recognition_en



TECHNICAL SKILLS

ESSENTIALS

- ✓ answer requests for quotation
- ✓ assess customers
- ✓ carry out sales analysis

READ MORE +

OPTIONALS

- ✓ achieve sales targets
- ✓ advise on utility consumption
- ✓ assess supplier risks

READ MORE +

KNOWLEDGE

ESSENTIALS

- ✓ characteristics of products
- ✓ characteristics of services
- ✓ renewable energy technologies

READ MORE +

OPTIONALS

- ✓ domestic heating systems
- ✓ electricity market
- ✓ energy performance of buildings

READ MORE +

SOFT SKILLS



COMMUNICATION

100%



ADAPTABILITY

50%



MOTIVATION

50%



DEPENDABILITY

50%



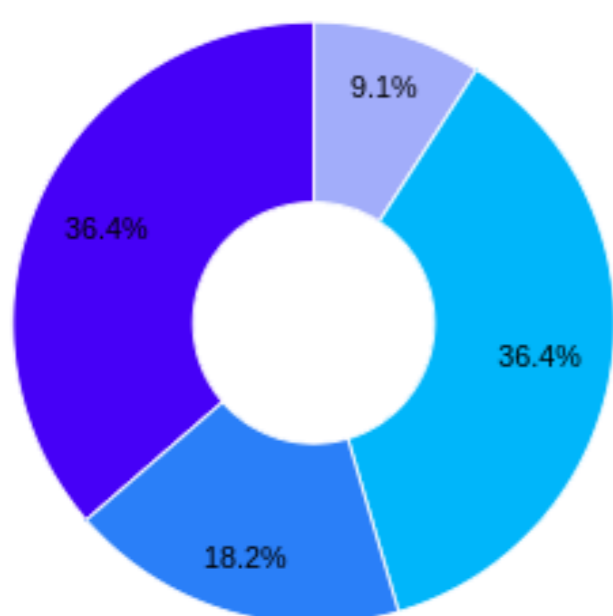
TIME MANAGEMENT

50%



TEAM WORK

35%



- Social and linguistic skills
- Digital skills
- Communication skills
- Organisation/management skills

ALTERNATIVE LABEL

- ✓ alternative energy sales promoter
- ✓ renewable energy salesperson
- ✓ renewable energy sales rep
- ✓ renewable energy sales consultant
- ✓ residential renewable energy sales representative
- ✓ alternative energy sales negotiator

LEARNINGS

- UTBM – Energy Engineer
- Bachelor in Electrical Engineering
- Bachelor in Environmental and Land Engineering
- Bachelor of Energy Engineering
- Bachelor of Environmental Management and Sustainable Development
- Diploma in Construction, Environment and Territory
- Diploma in Mechanics, Mechatronics and Energy
- Higher Technician for Energy Saving in Sustainable Building
- Higher Technician for energy supply and plant construction
- Higher Technician for the management and evaluation of energy systems
- Master in Environmental and Land Engineering
- Master of Energy and Nuclear Engineering